



**Speakers at the April 25 AGC Public Works Breakfast in San Jose included, from left, Caltrans District 4 Director Bijan Sartipi, Miguel Galarza, president of Yerba Buena Engineering & Construction, AGC's Russell Snyder (emcee) and Caltrans Construction Chief Bob Finney. Not pictured: Jose Nunez, vice chancellor of the San Mateo County Community College District.**

**PUBLIC WORKS BREAKFAST**

**TOP CALTRANS OFFICIAL  
ADDRESSES MEMBERSHIP:**

Caltrans District 4 Director **Bijan Sartipi** commended the partnership between his agency and the construction industry at the AGC April 25 Public Works Breakfast held in San Jose. Sartipi was the headliner of an event that featured many representatives of public agencies who were on hand to preview upcoming public work. Sartipi commended AGC members for helping his department deliver transportation improvement projects in a timely and cost-effective manner, which has built tremendous goodwill with Bay Area commuters. Sartipi also called upon general contractors to participate in the AGC-Caltrans mentor-protégé program. To purchase binders handed out at the event or to receive electronic copies of the event presentations, contact **Kristen Fracisco** at (925) 827-2422.

**GOLF TOURNAMENT**

**BAY REGION CLASSIC SET:** The annual AGC San Francisco Bay Region golf tournament will be held **June 16** at the Castlewood Country Club in Pleasanton. The event, which is a sell-out every year, promises a challenging course, great food and loads of prizes. Proceeds from the event benefit local scholarship programs and other worthy causes. Sponsorship opportunities are available. To register, view the [on-line flier](#) or contact **Kristen Fracisco** at (925) 827-2422.



# **BAY AREA BRIEFING**

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## **BART OUTREACH**

**DISPARITY STUDY, PROJECTS PREVIEWED:** Several AGC members were on hand at the Bay Area Rapid Transit District's April 2 community meeting on construction and procurement. Event moderator Dr. **Eleanor Mason Ramsey** discussed an on-going disparity study, and BART staff previewed upcoming construction and procurement opportunities. BART officials thanked AGC for its support at the event. AGC's **Charmaine Tyrrell** met with many company representatives to let them know about the many services AGC offers local construction firms, including small, minority-owned and women-owned businesses. For more on BART's business outreach efforts, contact BART directly at (510) 291-9682.



**New AGC member Ingrid Merriwether (left) of Merriwether Insurance Services talks with BART outreach moderator Dr. Eleanor Mason Ramsey.**

## **SF EMPLOYERS SOUGHT**

**WORKFORCE DEVELOPMENT OFFICE SEEKS INPUT:** Bay Area construction companies who employ local workers are encouraged to attend a special workforce development focus group meeting on **May 13** in San Francisco. Put on by the Office of Economic and Workforce Development and co-sponsored by AGC, the focus group meeting will explore how the city and other organizations can play a more effective role in helping construction employers attract a skilled workforce. The focus group meeting will take place from 8 a.m. to 10 a.m. at Metreon, 2<sup>nd</sup> Floor, Soma Room, 101 4<sup>th</sup> Street in San Francisco. Refreshments will be included. Please **RSVP by May 2** via e-mail to [nikole.ford@sfgov.org](mailto:nikole.ford@sfgov.org). Direct questions to **Dexter Ligot-Gordon** of the city at (415) 581-2332.



**Frank Sana and Jesus Vargas of VSCE (L-R) chat with Moses de los Reyes, contract compliance administrator for the Alameda County Public Works Agency at the Calmentor event.**

## **MEMBERS BACK 'CALMENTOR' EFFORT**

**GROWING THE WORKFORCE:** AGC members were prominently featured April 3 at the Caltrans District 4 "Calmentor" event held in Oakland. Business, Transportation & Housing Secretary **Dale Bonner**, Caltrans Director **Will Kempton** and District 4 Director **Bijan Sartipi** all spoke and praised the various companies for their support of helping small firms position themselves to successfully access public works opportunities. Bonner said the "Calmentor" program, which serves the architectural and engineering community, has "set the bar pretty high" for the AGC-Caltrans mentor-protégé program for the construction industry. For more information, contact **Russell Snyder** at (925) 827-2422.

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**Prevost**

## **MEMBER NEWS**

**PREVOST, WILSON:** AGC North Bay District Vice Chairman **Jeff Prevost** has joined the firm of Lockton Insurance, it was announced. In addition, AGC member Clark Construction recently announced that **David Wilson** has been promoted to Vice President out of the firm's Oakland Office. A Clark employee since 1995, Wilson has previously worked on the San Francisco Civic Center Complex, and helped oversee the Genentech Hall at the University of California San Francisco's Mission Bay campus. He is currently supervising Clark's efforts at San Jose International Airport.

## **MEMBERSHIP DRIVE 2008**

**TELL A FRIEND, WIN A PRIZE:** The AGC Bay Area Membership Committee recently announced a contest for AGC members who help recruit the most new members this spring. The prizes include free golf for four at the AGC Bay Region Golf Classic June 16 at Castlewood Country Club in Pleasanton, and a custom leather jacket donated by AGC member Epic Incentives. For more information, contact AGC's **Russell Snyder** at (925) 827-2422.

## **CALTRANS OUTREACH**

**AGC MEMBERS MAKE CONNECTIONS:** At an April 7<sup>th</sup> contractor outreach event held in Fairfield, representatives from several AGC firms networked with subcontractors and other firms that are vying for prominent highway jobs. The event was a joint effort by Caltrans and the Metropolitan Transportation Commission and was held at the Solano County Government Center in Fairfield. The focus of the outreach was a \$53 million HOV project on I-80. The mandatory outreach meeting was part of an effort by Caltrans to encourage more relationship-building among general contractors and small local firms. For more information on Caltrans outreach efforts, **Brian White** at (510) 286-5825.



**Ofer Solomon of AGC member Northgate Excavation (right) presents his business card to Bryan Ramirez of Teichert Construction at the April 7 outreach event in Fairfield.**

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## **NORTH BAY GOLF**

**SUCCESSFUL TOURNAMENT HELD:** AGC's North Bay District presented another successful golf tournament on April 21, raising funds for local scholarship programs. With weather conditions near perfect, golfers burned up the course at the Windsor Golf Club in Windsor. The event was made possible by the generous sponsorship of the following firms: **ABD Insurance, C.V. Larsen Construction, Lockton Insurance, the North Coast Builders Exchange, K.G. Walters Construction, McNeil Silveira Rice & Wiley, Shamrock Materials, Underground Construction, and Zurich Surety.** Funds from the event benefit scholarship programs at Santa Rosa Junior College and Sonoma State University for students pursuing careers in construction.



At the 13<sup>th</sup> hole, dubbed the “widow-maker,” the foursome sponsored by AON Insurance puts for a birdie.



Event emcee Bruce Okrepkie (right) presents raffle winner Jeff Prevost with a new GPS navigation system.

## **THE AGC ADVANTAGE**

**SHIMMICK CONSTRUCTION:** **Rich Zito** of Shimmick Construction talks about what the AGC Advantage means to him: *“Construction general contracting is a challenging business, to say the least. It’s reassuring to know that AGC stands squarely behind us, whether helping to resolve a thorny labor issue, or keeping an eye out for proposed legislation that might affect our bottom lines. The AGC staff constantly represents our common interests in many ways that we members do not have the time or knowledge for.”*